



## THE EUROPEAN HUB

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*D S A v o c a t s*

*D S A d v o c a t s*  
*i E c o n o m i s t e s*

*D S B u e n o s A i r e s*

*D S D e B a c k e r & B a s t i n*

*D S A v v o c a t i*  
*S a n t a M a r i a T r i s t a n o Z i c c a r d i*





# THE EUROPEAN HUB

**Ds** was born from the association of various European law firms and counts nearly **200 attorneys** practicing through a network of **13 offices** in France, in Spain, in Belgium, in Italy, in China, in Vietnam, in South Korea, in Singapore and in Argentina.

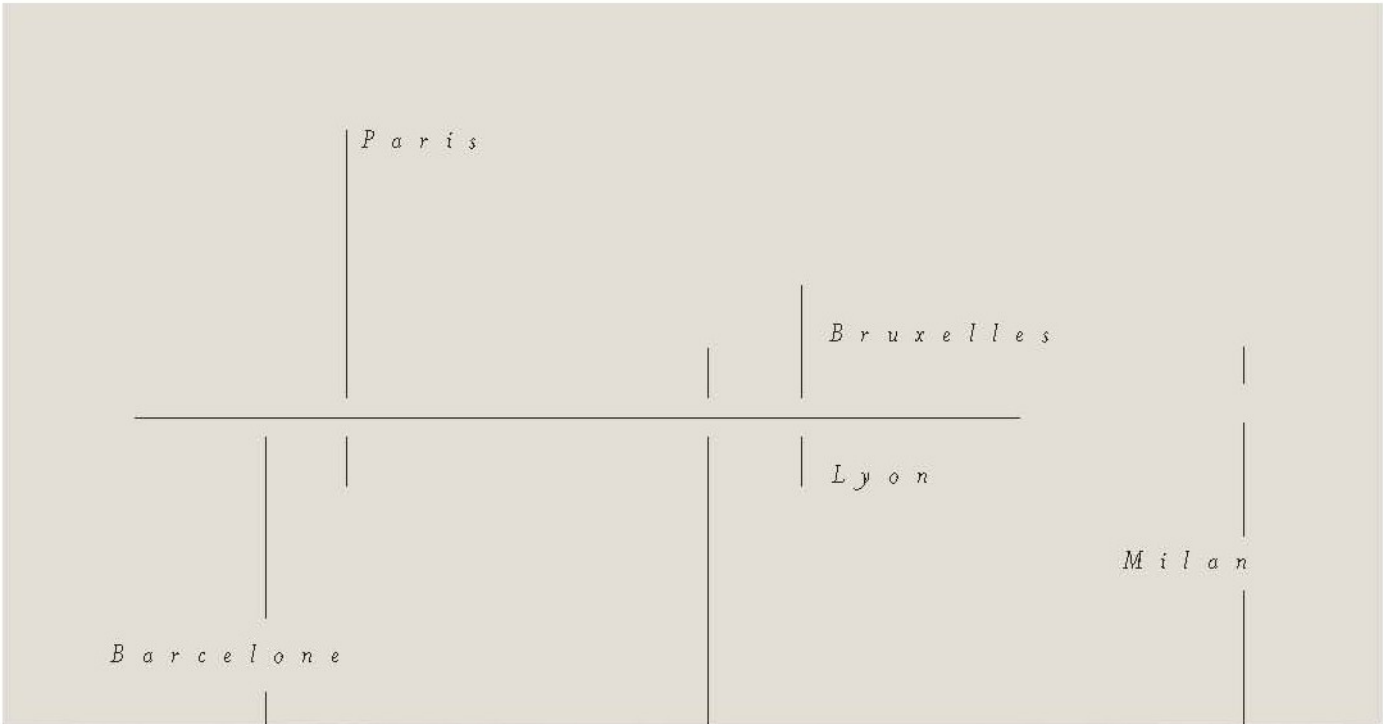
The growing of the European market and the practice of European Law by DS lawyers, have highlighted the need for their clients to reinforce privileged and proximity relationship with the European institutions.

The globalisation of trade between Europe and Asia has increased the need for the Asian companies of specific services enabling them to appreciate the European legislation and to be precisely informed of the opportunities offered by the various financing programs launched by the Community authorities.

In order to meet this double requirement, DS has created a permanent structure based in Brussels: the European Hub.

It ensures a permanent representation before the European institutions and proposes to DS client's services like monitoring, lobbying, follow-up of individual proceedings and assistance in the European Funding programs.







# THE EUROPEAN HUB SERVICES

## Monitoring

Intended to provide information in real time, the European hub proposes targeted monitoring to its clients regarding the projects of legislation bill to their interest, as well as the various consultations launched by the authorities.

This service offers a precise knowledge of the stage of progress of the preparatory work of legislations, blocking points in negotiations, and contemplated compromises. It enables the clients to anticipate the entry into force of the new regulations.

## Lobbying

The European hub organizes its lobbying activity in partnership with the actors specialized in the concerned field of activity or region.

The quality of the information provide by the monitoring service makes it possible for the hub to act at the opportune time in order to have an influence on the orientation and the drafting of the acts under discussion.

## Community individual procedures

The European hub ensures the monitoring of the individual proceedings initiated by the European Commission (trade protection measures, in particular antidumping complaints against foreign companies and requests for refunding of duties) or before the European Courts of justice.

## European programs

The hub informs its clients of the opportunities offered to them by the European Union through the European funding programs, whether funds reserved to the European bodies or external programs intended for example, to promote exchanges between Europe and Asia.

The European hub offers specific support throughout all the process by:

- performing feasibility studies of projects and researching adapted European funds;
- filling out all the Submission set: proposal form, Budget and co-financing summary form...;
- research of partners and;
- representation before the European authorities.



# THE EUROPEAN HUB TEAM

## PERSON IN CHARGE



### **Ruth GUERRA MARIN**

Attorney at law and member to the Alicante and Paris bar, she is in charge of the European Hub.

Specialized in European Law in various European universities: Alicante, Paris XII and Mainz.

Lawyer send by the Spanish Foreign Affairs Ministry to the European Peace keeping Operation.

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## CORRESPONDENTS in DS offices:

### FRANCE

#### **Jean-Marie SALVA**

Chair of the Customs regulations Commission of the French committee of the International Chamber of Commerce.

### SPAIN

#### **Joaquim LLIMONA**

Former student of the College of Bruges student, Professor of European Law at the University of Barcelona, President in Catalonia of the European Movement and of the international commission of SME .

### BELGIUM

#### **Marie Anne BASTIN**

Expert in mediation, member of numerous International Lawyer associations . (UIA, ACR, AUJA).

### ITALY

#### **Fabio ZICCARDI**

Professor in private comparative law at the State University of Milan, Expert in national and international contract law.

### ASIA EUROPE

#### **Olivier MONANGE**

Advisor for French Foreign Trade, in charge of the Asian clients in Europe.



## **CHINA**

### **Claude LE GAONACH BRET**

Advisor for French Foreign Trade, in charge of Ds activities in China.

## **SOUTH KOREA**

### **Philippe LI**

Chair of the French chamber of commerce and industry in Korea, advisor for French Foreign Trade.

## **VIETNAM**

### **Albert FRANCESKINJ**

Advisor for French Foreign Trade, Vice-chair of the French chamber of commerce and industry in Vietnam.

## **SINGAPORE**

### **Olivier MONANGE**

Advisor for French Foreign Trade, in charge of the Asian clients in Europe.

## **ARGENTINA**

### **Monica ORLANDO**

In charge of the DS' office in Buenos Aires and of the assistance to the Argentine's companies towards the European Union.

# **PUBLICATIONS**

- **DS EURONEWS**

The European Hub ensures a general monthly monitoring concerning new Community regulations and case law, European Community projects, call for proposal and European funding programs.

- **ANTIDUMPING MONITORING**

This overview carried out for the international trade and customs department, ensures the monitoring of antidumping procedures against, in particular, Asian companies and the evolution of the international trade policy of the European Union.



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